## employer brand research 2018

nr randstad

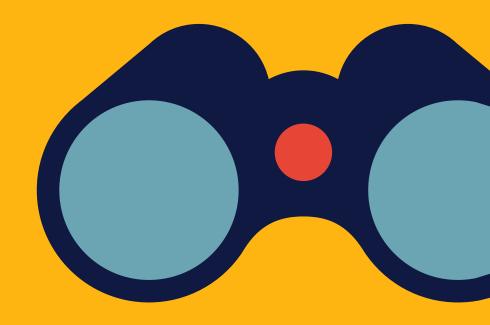


## manufacturing malaysia.

human forward.

### content.

- 1 why REBR and methodology
- 2 country results
- 3 top employers
- 4 sector insights
- 5 where to focus
- 6 where to from here
- 7 deep dive
- 8 methodology



## why REBR



## and methodology.

## why employer branding matters.



Companies with positive brands get twice as many applications as companies with negative brands, and they spend less money on employees.<sup>1</sup>

## 50%

of candidates say they wouldn't work for a company with a bad reputation – even with a pay increase.<sup>1</sup>



of workforce leaders agree that a strong employer brand has a significant impact on their ability to hire great workforce.<sup>2</sup> People work for cultures, not companies, their perception of you as an employer is of paramount importance.

96%

agree that alignment of personal values with a company's culture is a key factor in their satisfaction working there.<sup>3</sup>



of candidates research companies on social media before applying.<sup>5</sup> 88%

millennials and minorities agree that being part of the right company culture really matters to them.<sup>3</sup> *m* 

reputations pay 10% more

companies with bad

per hire.<sup>4</sup>

87%

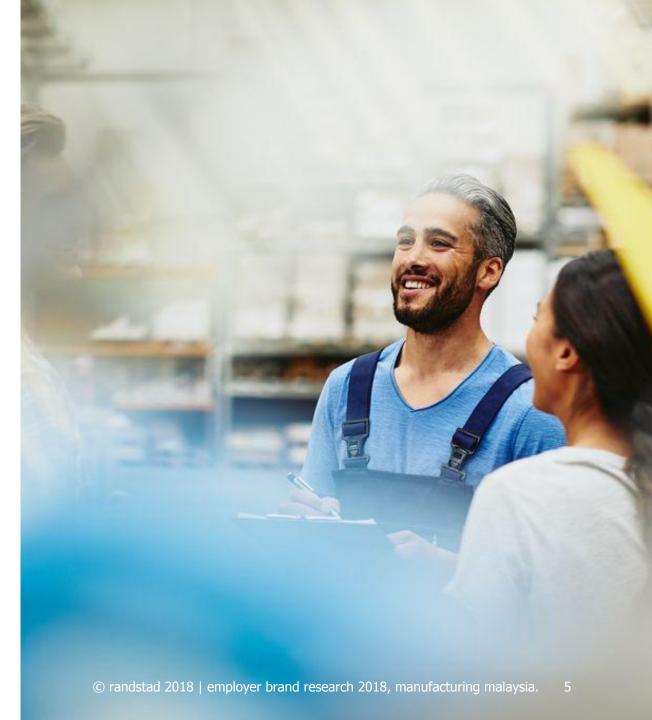
joined a company specifically because of cultural fit.<sup>3</sup>

80%

have left a company specifically because of its culture.<sup>3</sup>

## what is the randstad employer brand research?

- representative employer brand research based on perceptions of the general audience. Optimizing 18 years of successful employer branding insights.
- independent survey with over 175,000 respondents in 30 countries worldwide.
- reflection of employer attractiveness for the country's 75 largest employers known by at least 10% of the population.
- valuable insights to help employers shape their employer brand.



# 30 countries surveyed covering more than 75% of the global economy.



#### worldwide

- over 175,000 respondents
- 5,755 companies surveyed

#### sample

- aged 18 to 65
- representative on gender
- overrepresentated on age 25 44
- comprised of students, employed and unemployed workforce

#### country

• 3,308 respondents

#### fieldwork

- online interviews
- between 24 november and 17 december 2017

#### length of interview

• 16 minutes

### employer brand research set up.

### 30 companies per respondent

'do you know this company?': determines awareness.

## for each company known

'would you like to work for this company?': determines attractiveness.

### each company known

rating on a set of drivers: determines reason for Attractiveness.

### randomly assigned

the 30 companies shown to respondents are assigned randomly based on their awareness level registered in the previous year.

companies with a higher awareness are shown less often while companies with a lower awareness are shown more often. New companies are shown 1400 times for the first time they are researched.

### number of evaluations

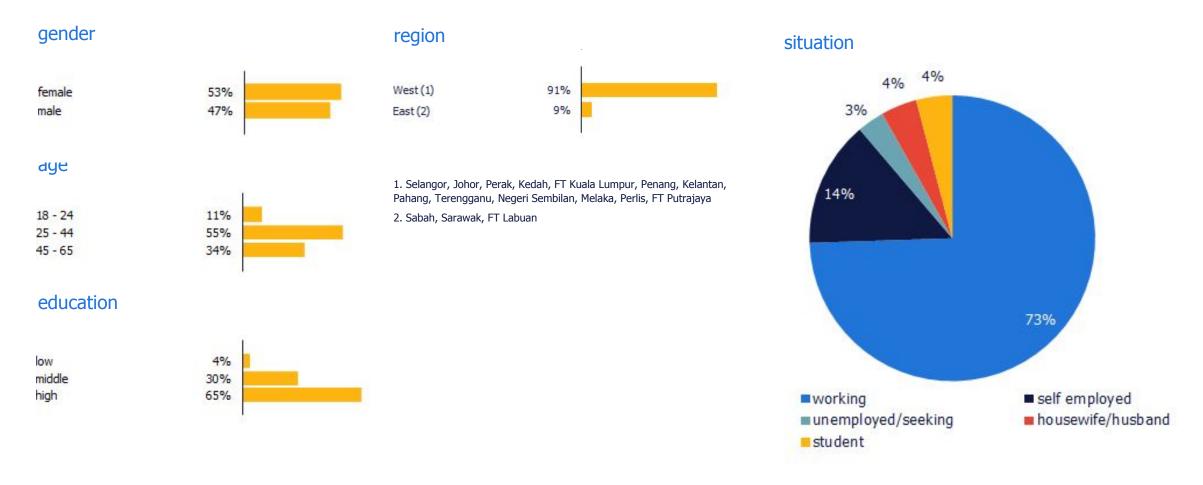
the smart sampling method ensures a mix between more and lesser known companies and also that the number of evaluations per company is between n=140 and n=400. This base is statistically robust for being able to draw generalized conclusions about the findings.

### drivers

each company is evaluated on:

- 01 financially healthy
- 02 uses latest technology
- 03 very good reputation
- 04 job security
- 05 career progression
- 06 gives back to society
- 07 interesting job content
- 08 pleasant work atmosphere
- 09 work-life balance
- 10 attractive salary and benefits

## sample composition socio-demographics, employment situation, region.



## companies surveyed in 2018 top 75 largest employers by workforce size.

AEON Co. (M) Bhd. AirAsia berhad Alliance Bank Malavsia Berhad AMBANK (AMMB Holdings Berhad) Astro Holdings Sdn. Bhd. B.Braun Medical Insudtries Sdn. Bhd. Bank Islam Malaysian Berhad (Bank Islam) Bank Kerjasama Rakyat Malaysia (Bank Rakyat) Beriava Corporation Berhad **Boustead Holdings** Carlsberg Brewery Malaysia Berhad \*New\* Carsem (M) Sdn. Bhd. Celcom Axiata Berhad **CIMB Bank Berhad** Citibank Berhad Deloitte SEA Services Sdn. Bhd. Digi Telecommunications Sdn. Bhd. DRB-Hicom Berhad Fraser & Neave Holdings Berhad Gamuda Berhad GCH Retail (Malaysia) Sdn. Bhd. Genting Malaysia Berhad Hap Seng Consolidated Berhad Hewlett Packard Enterprise Services Sdn. Bhd. Hong Leong Bank Berhad HSBC Bank Malaysia Berhad IBM Malaysia Sdn. Bhd.

IJM Corporation Berhad Infineon Technologies (Malaysia) Sdn. Bhd. **IOI** Corporation Berhad Johor Corporation Berhad KFC Holding KPMG \*New\* Kuala Lumpur Kepong Berhad Malayan Banking Berhad (Maybank) Malaysia Airlines Berhad Malaysia Airports Holdings Berhad Malaysia Marine and Heavy Engineering Holding Berhad Mattel (Malaysia) Sdn. Bhd. Maxis Berhad McDonald's (Gerbang Alaf Restaurants Sdn. Bhd.) Media Prima Berhad MMC Corporation Berhad Motorola Solutions Malaysia Sdn. Bhd. Mydin Mohamed Holdings Berhad (MYDIN) Nestle (Malaysia) Berhad OCBC Bank (Malaysia) Berhad **Oriental Holding Berhad** Osram Opto Semiconductors (Malaysia) Sdn. Bhd. Perusahaan Otomobil Kedua Sendirian Berhad (PERODUA) Petroliam Nasional Berhad (PETRONAS) Plexus Manufacturing Sdn. Bhd. Public Bank berhad

RHB Capital Bhd. Safequards G4s Sdn. Bhd. Sapura Energy Berhad Shell Malavsia Sime Darby Berhad Sony EMCS (Malaysia) Sdn. Bhd. Standard Chartered Bank Malaysia STMicroelectronics Sdn. Bhd. Sunway Group Ta Ann Holdings Berhad Tan Chong Motor Holdings Berhad Telekom Malaysia Berhad Tenaga Nasional Berhad Tesco Stores (Malaysia) Sdn. Bhd. Texas Instruments Malaysia Sdn. Bhd. Top Glove Corporation Berhad UMW Holdings Berhad United Plantations Berhad V.S. Industry Berhad WD Media (Malaysia) Sdn. Bhd. Westports Malaysia Sdn. Bhd. YTL Corporation Berhad

The 75 largest companies were selected in each participating country, usually with more than 1,000 employees based on annual reports and 3rd party database managers. Companies are then contacted to verify employee numbers.

## country



# what potential employees want when choosing an employer.





## what do potential employees want by gender and age groups.



age 45 - 64

### salary & benefits top priority

salary & benefits top priority support a good work-life balance offers a pleasant work atmosphere

### salary & benefits top priority

salary & benefits top priority support a good work-life balance

### salary & benefits top priority

salary & benefits top priority support a good work-life balance is financially healthy

No change from 2017 except for age group 18 - 24, where  $3^{rd}$  important driver changed to pleasant work atmosphere from offering good career progression.

No change from 2017.

### employee - employer exchange in malaysia and the region.

a gap between what employees seek and what employers offer is a valuable opportunity for your EVP.

employees in malaysia seek 1 salary & benefits 2 work-life balance 3 career progression 4 financially healthy 4 job security 5 pleasant work atmosphere 6 job security 7 very good reputation 8 interesting job content 9 uses latest technologies 10 giving back to society

employers in malaysia offer 1 financially healthy 2 very good reputation 3 uses latest technologies 5 career progression 6 salary & benefits 7 pleasant work atmosphere 8 interesting job content 9 work-life balance 10 giving back to society

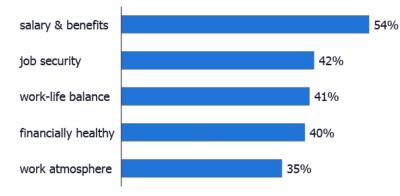
employers in APAC offer 1 financially healthy 2 very good reputation 3 job security 4 uses latest technology 5 salary & benefits 6 career progression 7 giving back to society 8 pleasant work atmosphere 9 interesting job content 10 work-life balance

gap top 3 1 salary & benefits 2 work-life balance 3 career progression

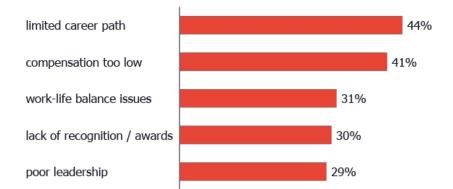


# what factors do malaysians stay or leave for. (retention)

### top 5 reasons to stay\*



### top 5 reasons to leave\*\*



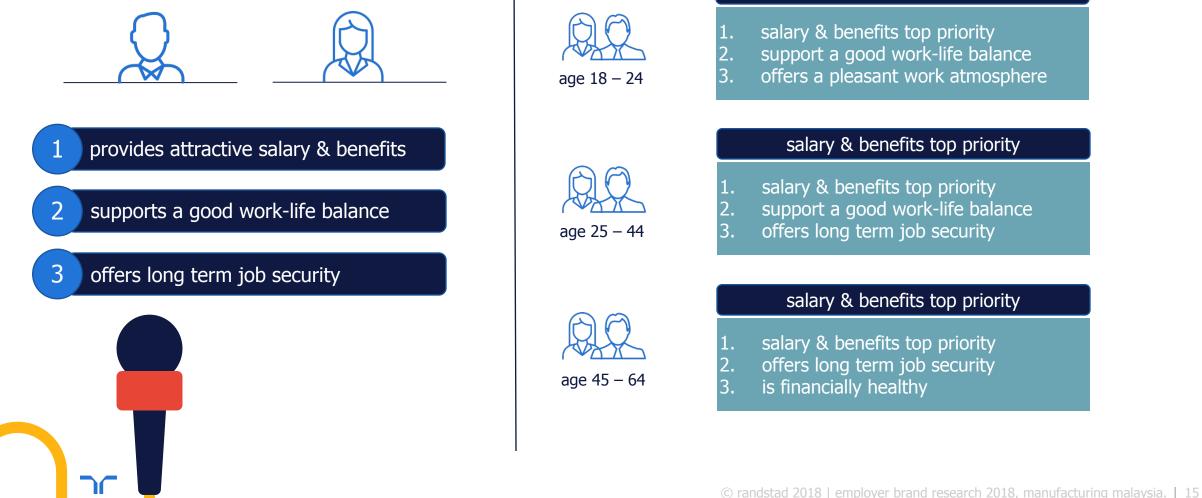
\*of the respondents who said they stayed with the same employer for the past year and who do not plan to leave in the coming year

\*\* of the respondents who said they changed employers in the past year or plan to do so in the coming year



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## what factors do malaysians stay for by gender and age groups.



### salary & benefits top priority

# what factors do malaysians leave for by gender and age groups.



1. 2.

3.

1. 2.

3.

### compensation is too low

compensation is too low lack of career growth opportunities work-life balance issues





- .. lack of career growth opportunities
- 2. compensation is too low
- 3. lack interest in job



### lack of career growth opportunities

- lack of career growth opportunities
   compensation is too low
- 8. work-life balance issues



### lack of career growth opportunities

lack of career growth opportunities compensation too low work-life balance issues

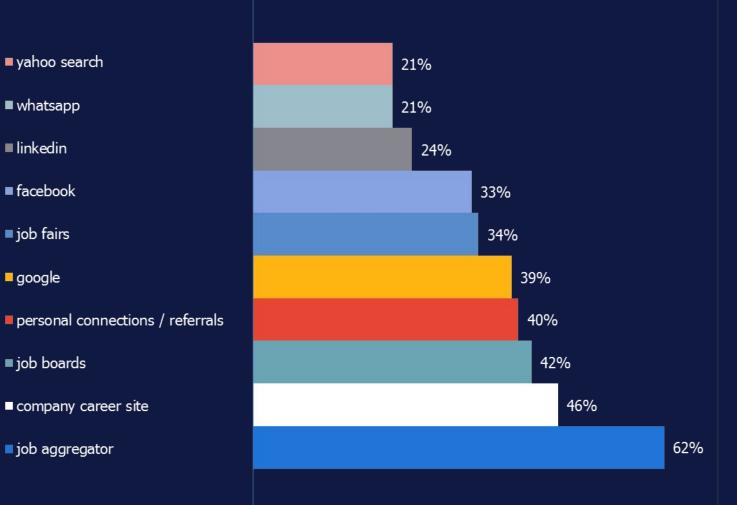


compensation is too low

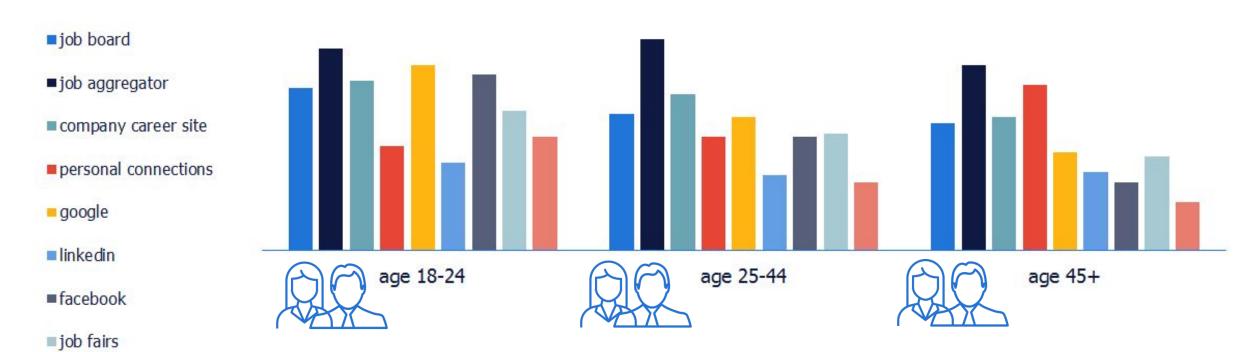
1. compensation is too low

- 2. lack of career growth opportunities
- 3. is not financially stable

## other than recruiters top channels used to find new job opportunities.

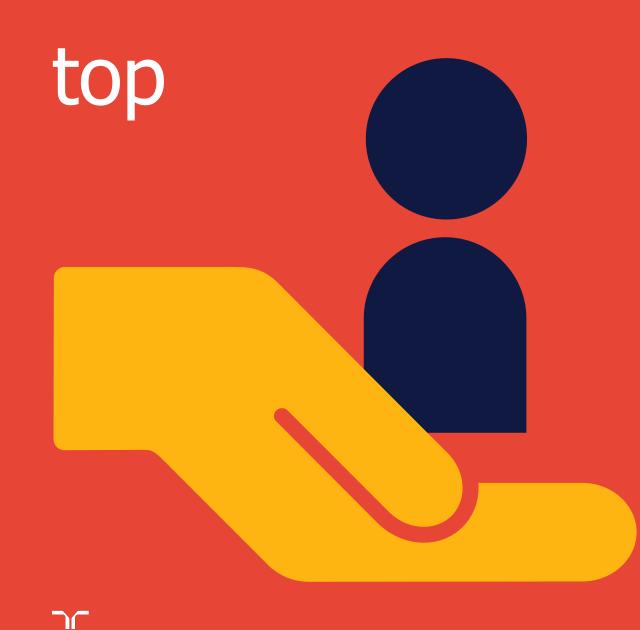


# how do malaysians look for jobs channels used to find new job opportunities, by age.



whatsapp

workforce aged 18-24 are more likely to use google, facebook and whatsapp than workforce over 25. workforce aged 25-44 are more likely to use job aggregator than workforce below age 25 and above 45. workforce aged 45+ are more likely to use personal connections than workforce aged below 45.



## employers.

## top employers in malaysia.

### top 20 employers 2018

- 01 Petroliam Nasional Berhad (PETRONAS)
- 02 Shell Malaysia
- 03 Nestle (Malaysia) Berhad
- 04 AirAsia Berhad
- 05 IBM
- 06 Sime Darby Berhad
- 07 Hewlett Packard Enterprise Services Sdn Bhd
- 08 Sunway Berhad
- 09 Tenaga Nasional Berhad
- 10 Malaysia Airports Holdings Berhad
- 11 WD Media (Malaysia) Sdn Bhd
- 12 Genting Berhad
- 13 IJM Corporation Berhad
- 14 Infineon Technologies (Malaysia) Sdn Bhd
- 15 Berjaya Corporation Berhad
- 16 YTL Corporation Berhad
- 17 Johor Corporation Berhad
- 18 Malaysia Airlines Berhad
- 19 B.Braun Medical Industries Sdn Bhd
- 20 IOI Corporation Berhad

### top 20 employers 2017

- 01 Shell Malaysia
- 02 Petroliam Nasional Berhad (PETRONAS)
- 03 Nestle (Malaysia) Berhad
- 04 Air Asia Berhad
- 05 IBM
- 06 Hewlett Packard Enterprise Services Sdn Bhd
- 07 Sime Darby Berhad
- 08 Sunway Berhad
- 09 Infineon Technologies (Malaysia) Sdn Bhd
- 10 IJM Corporation Berhad
- 11 Sony EMCS (Malaysia) Sdn Bhd
- 12 Genting Berhad
- 13 B.Braun Medical Industries Sdn Bhd
- 14 WD Media (Malaysia) Sdn Bhd
- 15 Johor Corporation Berhad
- 16 Digi Telecommunications Sdn Bhd
- 17 UMW Holdings Berhad
- 18 SapuraKencana Petroleum Berhad
- 19 Malaysia Airports Holdings Berhad
- 20 Public Bank Berhad

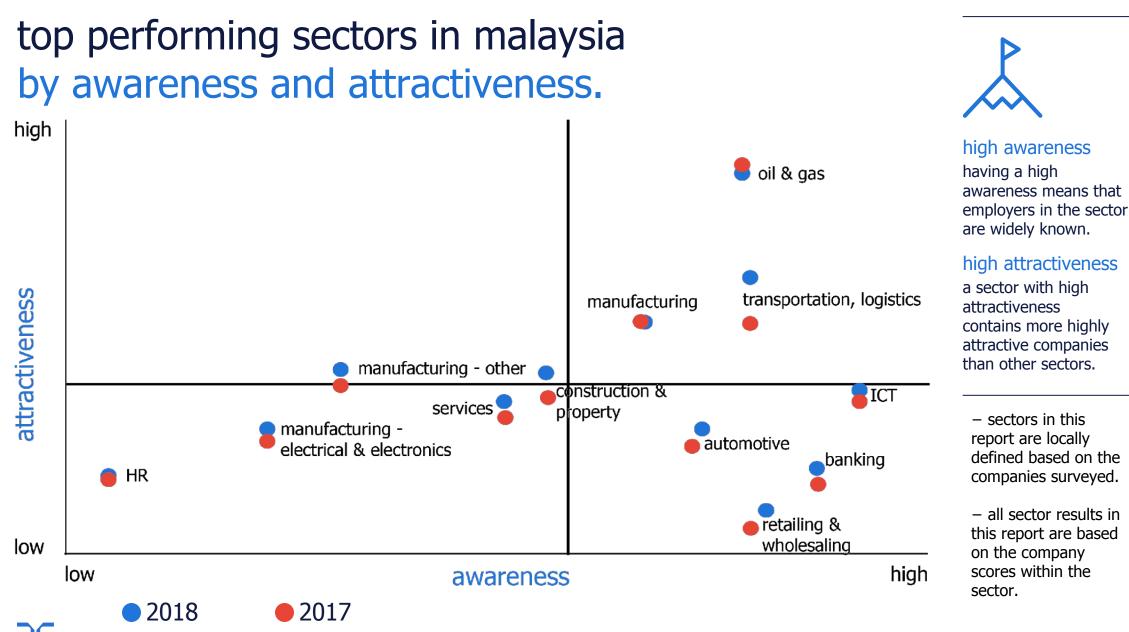
## top employers by EVP driver.

EVP driver	1	2	3
salary & benefits	Petroliam Nasional Berhad (PETRONAS)	Shell Malaysia	IBM
career progression	Petroliam Nasional Berhad (PETRONAS)	Shell Malaysia	Nestle (Malaysia) Berhad
financially healthy	Nestle (Malaysia) Berhad	Genting Berhad	Public Bank Berhad
gives back to society	Nestle (Malaysia) Berhad	Petroliam Nasional Berhad (PETRONAS)	Shell Malaysia
interesting job content	Petroliam Nasional Berhad (PETRONAS)	Nestle (Malaysia) Berhad	AirAsia Berhad
job security	Tenaga Nasional Berhad	Nestle (Malaysia) Berhad	Petroliam Nasional Berhad (PETRONAS)
pleasant work atmosphere	Nestle (Malaysia) Berhad	AirAsia Berhad	Petroliam Nasional Berhad (PETRONAS)
uses latest technologies	Hewlett Packard Enterprise Services Sdn Bhd	IBM	Petroliam Nasional Berhad (PETRONAS)
very good reputation	Shell Malaysia	Nestle (Malaysia) Berhad	Petroliam Nasional Berhad (PETRONAS)
work-life balance	Nestle (Malaysia) Berhad	Petroliam Nasional Berhad (PETRONAS)	Shell Malaysia

## sector



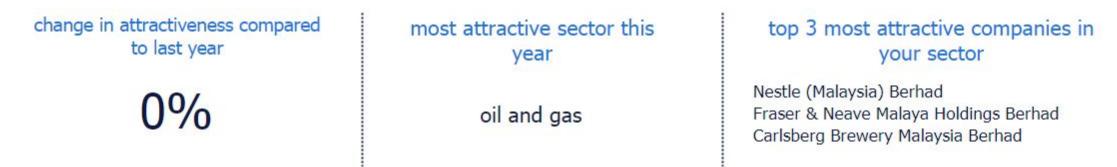
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# top 3 sectors in malaysia by EVP driver.

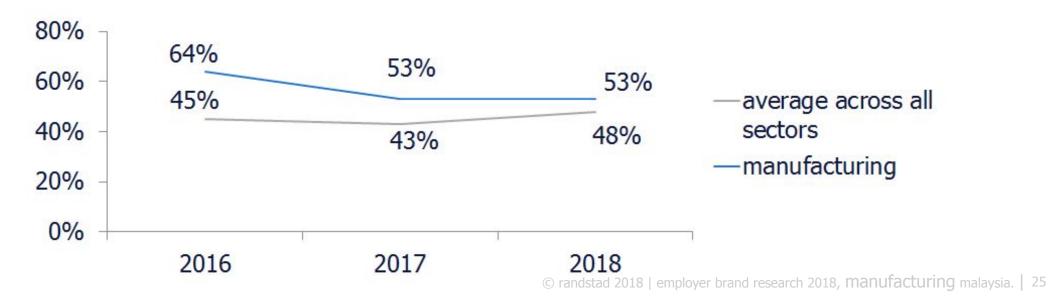
EVP driver	1	2	3
attractive salary & benefits	oil and gas	manufacturing	services
career progression	oil and gas	manufacturing	manufacturing - other
financially healthy	manufacturing	oil and gas	banking
gives back to society	oil and gas	manufacturing	Conglomerate
interesting job content	oil and gas	transportation, logistics	manufacturing
job security	oil and gas	manufacturing	Conglomerate
pleasant working atmosphere	oil and gas	manufacturing	transportation, logistics
uses latest technologies	oil and gas	telecommunication	manufacturing - electrical & electronics
good reputation	oil and gas	manufacturing	services
work-life balance	oil and gas	manufacturing	telecommunication

### how has the manufacturing (fmcg) sector attractiveness changed over the last years

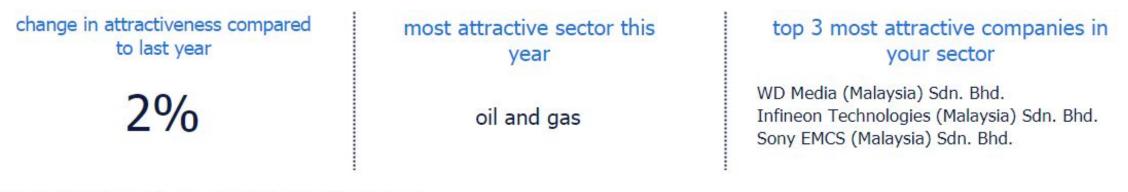


### attractiveness of your sector over the years

Country: malaysia 2018

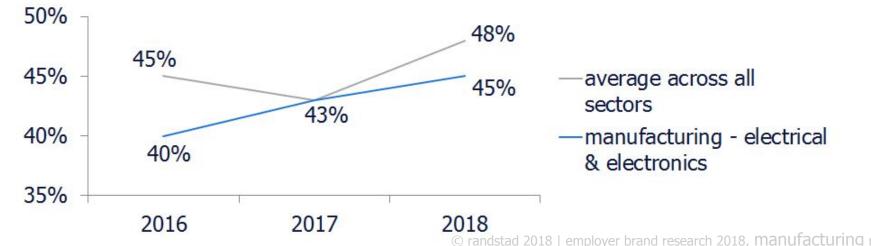


### how has the manufacturing (electrical & electronics) sector attractiveness changed over the last years



### attractiveness of your sector over the years

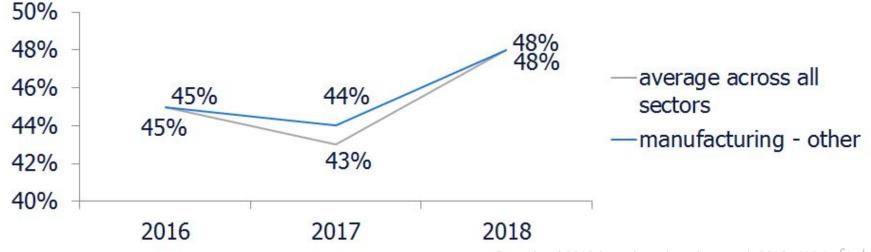
Country: malaysia 2018



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### how has the manufacturing (others) sector attractiveness changed over the last years





### top companies per key driver



## company performance by attribute (score out of 5)

	0000		I	8	E	-ò́-	a ja		5108	S	
B.Braun Medical Industries Sdn. Bhd.	3.90	3.71	3.72	3.47	3.60	3.59	3.53	3.85	3.91	3.70	
Carlsberg Brewery Malaysia Berhad	3.83	3.56	3.45	3.12	3.29	3.31	3.28	3.57	3.46	3.48	
Carsem (M) Sdn Bhd	3.49	3.41	3.43	3.18	3.31	3.31	3.25	3.43	3.50	3.29	
Fraser & Neave Malaya Holdings Berhad	3.92	3.72	3.63	3.39	3.49	3.56	3.42	3.82	3.60	3.54	financial health
Infineon Technologies (Malaysia) Sdn. Bhd.	3.76	3.61	3.65	3.32	3.59	3.56	3.46	3.73	3.92	3.64	long term job security
Malaysia Marine and Heavy Engineering Holding Berhad	3.74	3.73	3.68	3.42	3.62	3.53	3.51	3.71	3.84	3.68	career progression
Mattel (Malaysia) Sdn. Bhd.	3.57	3.43	3.41	3.22	3.37	3.37	3.38	3.55	3.53	3.37	CSR (c) interesting job content
Motorola Solutions Malaysia Sdn. Bhd.	3.50	3.38	3.46	3.16	3.36	3.41	3.37	3.65	3.77	3.53	
Nestle (Malaysia) Berhad	4.13	3.95	3.86	3.79	3.78	3.80	3.67	4.04	3.81	3.76	work life balance
Osram Opto Semiconductors (Malaysia) Sdn. Bhd.	3.68	3.50	3.54	3.30	3.41	3.42	3.42	3.63	3.76	3.51	good reputation
											latest technology

salary & benefits

AI

## company performance by attribute (score out of 5)

	0000	A	I	×.	E	-ò-	a ja		5108	S	
Plexus Manufacturing Sdn. Bhd.	3.70	3.48	3.59	3.39	3.49	3.50	3.35	3.67	3.77	3.59	
Sony EMCS (Malaysia) Sdn. Bhd.	3.71	3.54	3.57	3.38	3.53	3.50	3.41	3.75	3.91	3.55	
Stmicroelectronics Sdn. Bhd.	3.70	3.59	3.58	3.32	3.50	3.47	3.42	3.62	3.83	3.54	
Texas Instruments Malaysia Sdn. Bhd.	3.67	3.53	3.58	3.27	3.52	3.50	3.41	3.69	3.81	3.58	financial health
Top Glove Corporation Berhad	3.91	3.65	3.61	3.23	3.35	3.41	3.27	3.70	3.61	3.48	long term job security
V.S. Industry Berhad	3.57	3.38	3.33	3.19	3.28	3.32	3.22	3.41	3.48	3.34	career progression
WD Media (Malaysia) Sdn. Bhd.	3.60	3.42	3.53	3.24	3.48	3.50	3.46	3.66	3.82	3.59	interesting job content
											pleasant work atmosphere
											work life balance
											good reputation
											atest technology
											salary & benefits

## where to focus



## your attention.

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## company in focus PETRONAS.

### **EVP** drivers

### attractive salary and benefits

PETRONAS	PETRONAS 3mo
CAREER	OPPORTUNITIES IN SARAWAK
PETRON	IAS is Malaysia's fully integrated oil and gas multinational with psee more
1, <mark>876 L</mark> ike	es - 387 Comments



- 1. Scoring 3.8/5 in glassdoor with 451 reviews
  - many feedback indicated PETRONAS offers attractive salary and benefits.
  - Reviews also highlights career progression opportunities locally and internationally.
- 2. Strong following on their social media pages
  - constant updates of what's happening in the organisation (CSR, job fairs, stories of employees).
- most posts are highly engaged by followers
   \*793 media hits in the last two weeks

glassdoor

#### PETRONAS March 15 · @

MLNG extends our PETRONAS Outreach Programme in Kapit, Sarawak at Sekolah Ulu Pelagus. A new multipurpose main hall, roofed walkways, and hostel toilets as well as a freshly refurbished reading corner, school kitchen and classrooms. We hope both students and teachers will enjoy a more conducive learning and teaching environment!

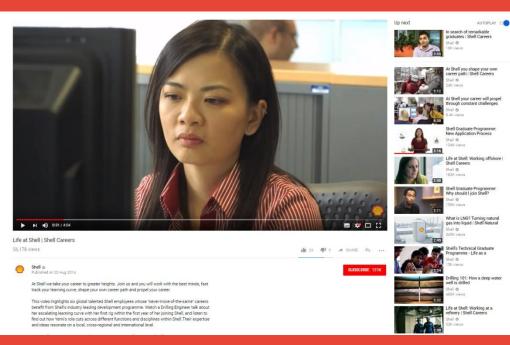


	Q Petronas					Companies	✓ Locatio
	PETRONAS	Petron		014		140	0
	Overview	451 Reviews	8 Jobs	214 Salaries	91 Interviews	149 Benefits	8 Photos
	336 reviews Filter ∨	Full-time	X Par	t-time $\times$			
		3.8	* *	* * *	E Rating		tuk
	869	Recomm to a frier		96% Ap	prove CEO	Wa Zu Wa Ari	kiflee In

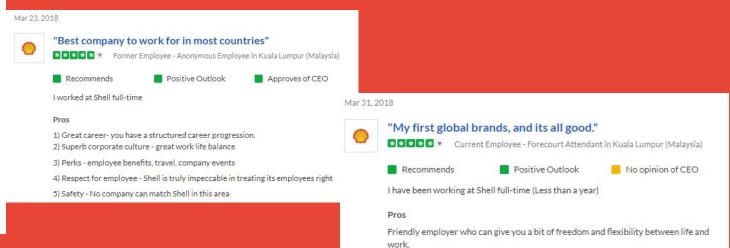
## company in focus Shell Malaysia.

### **EVP** drivers

### good work-life balance



- Employee case studies of work-life balance shared on their career's page.
- Dedicated global Shell YouTube channel (131k subscribers) that communicates "life at Shell".
  - most videos are viewed more than 10k views at least.
- Utilising their Facebook page to share their announcements to their 7.8 million followers on their global Facebook page.
- 2 million followers on their global LinkedIn page.
  \*235 media hits in the last two weeks



## company in focus AirAsia.

### EVP drivers

### career progression



- Clear EVP message on their website and LinkedIn career's page.
- Dedicated AirAsia YouTube channel (70k subscribers) that communicates "AirAsia stories".
  - most videos are viewed more than 200k views at least.
  - videos communicate individual employee stories on what it's like to work in AirAsia and how the company supports career growth.
- \*331 media hits in the last two weeks



#### Our Culture : One AirAsia

AirAsia draws strength from the diversity of our Allstars. People of different nationalities, personalities, academic and social backgrounds; all unified with the same values that make us One AirAsia.

We are stronger when united, and better together. We are One airline, with One vision and One people.

Jobs at AirAsia Facebook

#### #CelebratingTalent

No matter where you start off your career in AirAsia, the fluidity in career growth allows you to be what ever you want to be - moving within and across divisions and locations, gaining experiences and contributing to the company along the way.

Our Allstars are empowered to take ownership in their dreams and make a career out of what they believe in.

There are countless of stories of Allstars pursuing their dream careers. We embrace our talents fulfilling their potential. We celebrate them.



## company in focus Nestlé.

**EVP** drivers

### pleasant work atmosphere

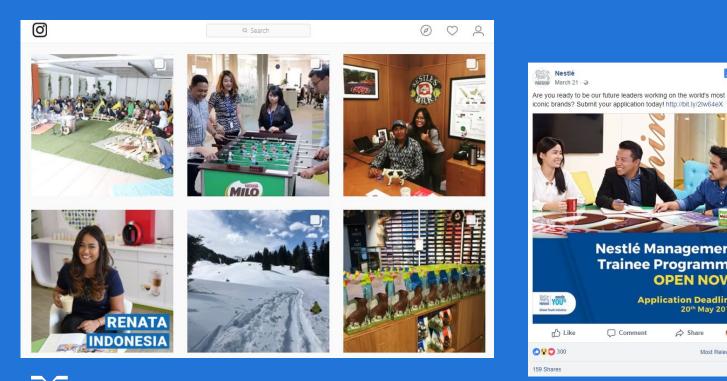
Stronger following on Facebook & Instagram than LinkedIn

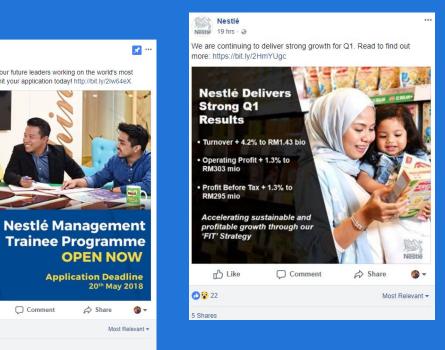
- Regular updates on Facebook to reach out to their 10+ million followers.
- Posts generally receives high engagement rate.
- Showcase what it's like to work at Nestle around the world.

### \*323 media hits in the last two weeks

A Share

r Like



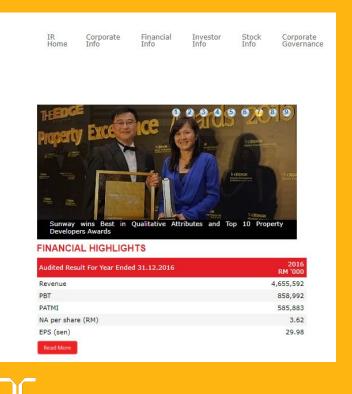


## company in focus Sunway.

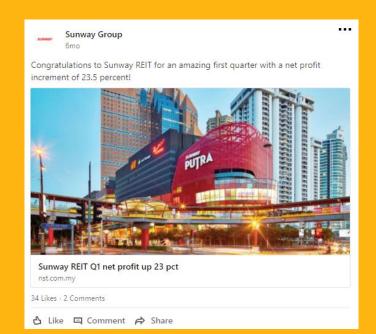
### **EVP** drivers

### financially healthy

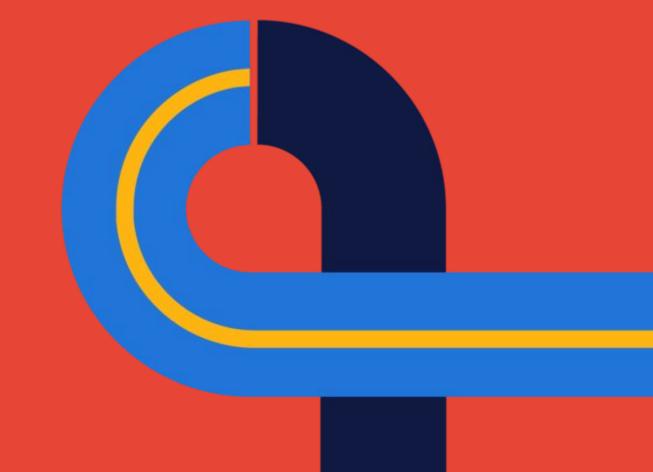
- Dedicated investors relation page with live stock price info.
- Availability to subscribe email alerts to receiving latest announcement.
- Actively engaging with the 13k followers on FB and 16k followers on LinkedIn with regular updates
   \*232 media hits in the last two weeks







# where to



# from here.

## the employer brand roadmap.



### securing the budget.

how can you secure the budget to allow you to start an EVP project? Business leaders will expect a measurable set of returns – the more clearly they are defined, the greater the chance that senior management will sign off. Therefore your EVP should focus on the attraction and engagement piece – the area that will give you a return on investment (ROI).

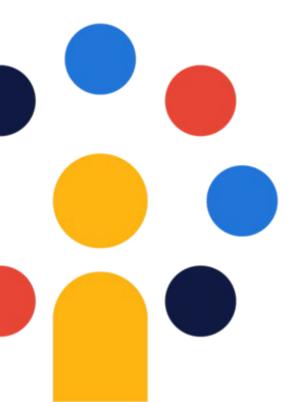


#### example EVP ROI

- increase careers site visits
- size of candidate pipeline
- number of social media followers/likes
- careers sites applications/% conversion
- increase in referrals
- offer to acceptance ratio
- number of hires made via direct sourcing
- decrease time to hire
- decrease cost of hire/recruiting costs
- new hire satisfaction
- number of hires exceeding probationary period
- increase retention
- diversity fulfillment

# start your employer brand journey with the Employer Brand Strength Assessment (EBSA). Cost – RM40,000

The RSR Employer Brand Strength Assessment (EBSA) audits your brand story online, provides insights on how you rank against other companies in the same sector, and examine your company through the lens of a job seeker as they make the journey from job search to application.



#### you will be audited for:

- ease of search and visibility (on digital media)
- consistency in messaging and tone, value proposition and benefits
- your digital and social brand presence
- ease of your job application process

#### you will get to understand:

- the effectiveness of your key messages
- how people perceive your true work culture, as your employees experience it
- how you compare to your competitors, in terms of similarities and differentiators
- any gaps between perception and reality

#### you will receive:

 a detailed report with a rating of your employer brand strength, including our key recommendations and best-practices for articulating your employer brand via social media, email, and other digital media

## build your employer brand with a bespoke solution. Cost - solution specific

Our employer branding experts can help you:

- bring the improvement matrix to life
- bridge the gap between where you want your employer brand to be and where the market currently sees it
- validate the issues and challenges driving the gap between internal and external brand perceptions and build a roadmap to address them



# measure the perception of your company's employer brand.

#### Benefits:

- Measure key metrics of your employer brand based on the perception of Malaysia's general population
- Specify your EVP and take target audience into account
- Benchmark your results against other peers within your industry
- Consult with Randstad on industry trends and employer branding best practices



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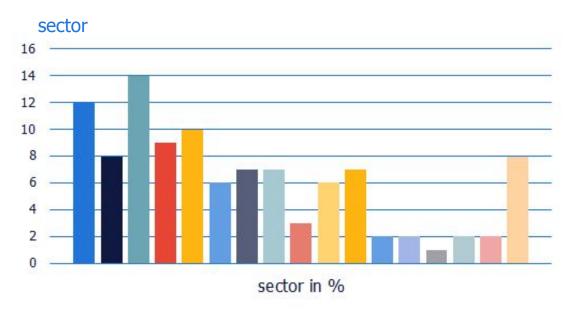
E <u>elaine.kong@randstad.com.my</u>

# deep dive



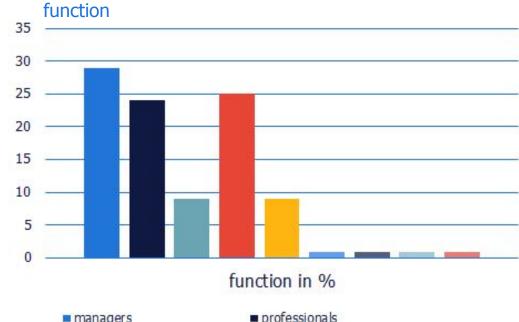


# sample composition sector, function.



<ul> <li>services</li> <li>manufacturing</li> <li>IC T</li> <li>admin &amp; support</li> <li>transportation &amp; storage</li> <li>other</li> <li>health &amp; social work</li> <li>agriculture</li> </ul>	<ul> <li>trade</li> <li>education</li> <li>finance &amp; insurance</li> <li>construction</li> <li>professionals</li> <li>real estate</li> <li>electricty, oil &amp; gas</li> <li>oil &amp; gas</li> </ul>
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base: currently employed (n = 2932)



managers	proressionals
technicians	back office
customer services / sales	skilled agricultural
■ craft/trade	machine operators
other	

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## actions the malaysians take in order to stay employable.

#### top 5

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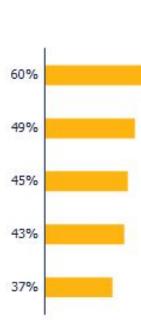
I am open and flexible to change

I keep my skills up to date by trainings, courses etc.

I am willing to accept flexible working hours

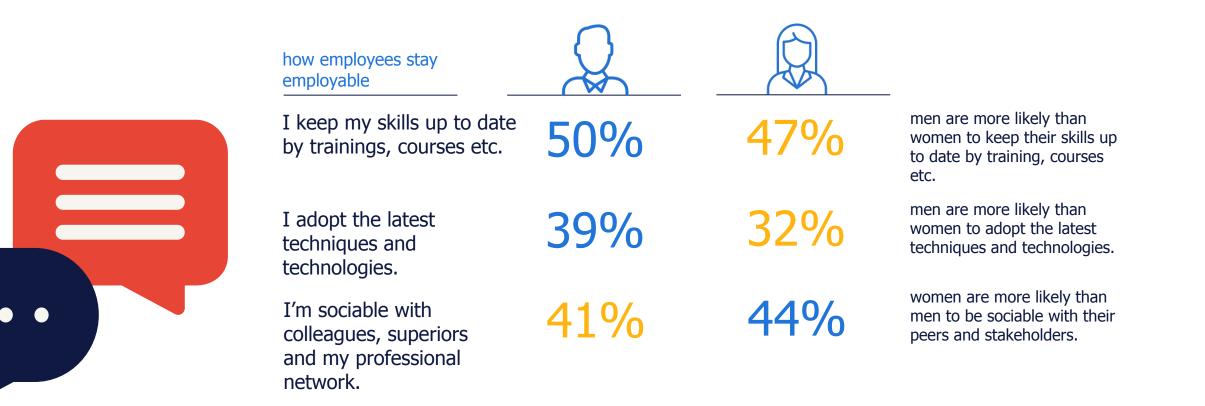
I am sociable with colleagues, superiors and my professional network

I am willing to switch to a very different job

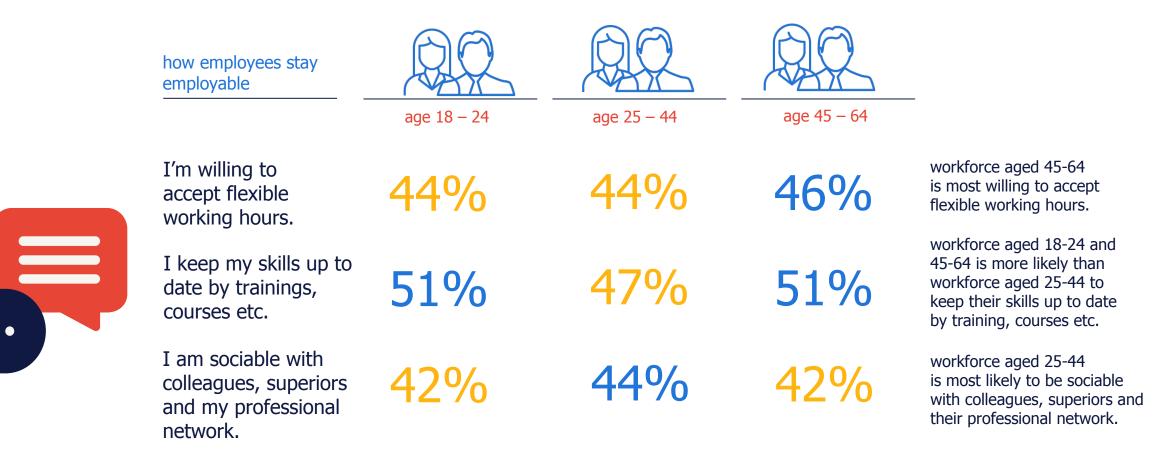




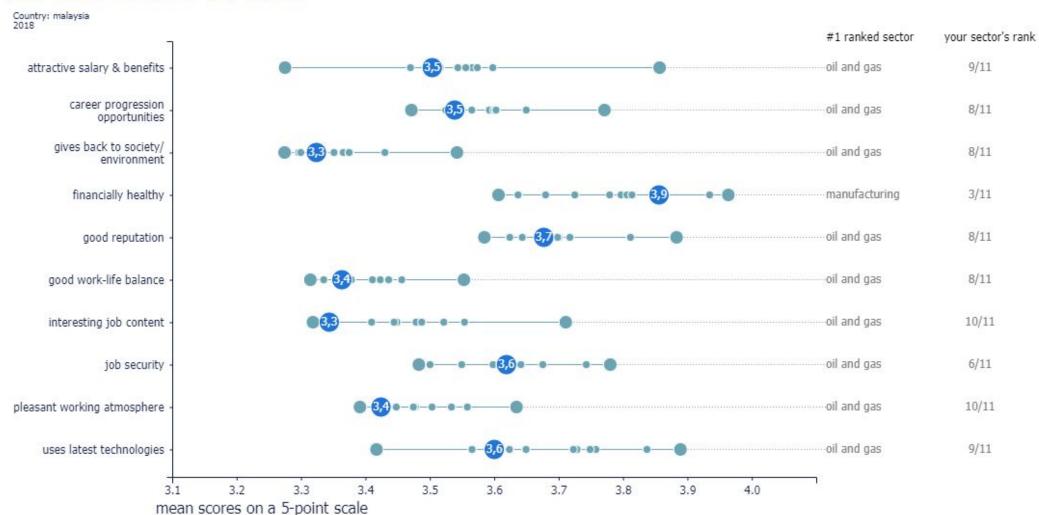
actions malaysians take in order to stay employable staying engaged as an employee, by gender.



actions malaysians take in order to stay employable staying engaged as an employee, by age.



## sector performance by key drivers: overview



#### your sectors score on key drivers

# methodology





## methodology why smart sampling?

In the past, companies were evaluated by 140 to 1400 respondents. Having analysed the data and error margins, it was concluded that a large sample was not necessary when reliable data can also be obtained with a smaller sample size. Therefore, since REBR 2017 companies are evaluated between 140 and 400 respondents. The actual number of evaluations per company depends on the awareness of the company.

The error margin is determined by the % of respondents giving a certain answer and the sample size to which the question has been asked. The highest error margin occurs when 50% of the respondents give a certain answer. The error margin is lower when 30% (or 70%) of the respondents of certain answer.

# when 30% (or 70%) of the respondents to a certain answer.

#### example

140 respondents have evaluated company X. Of these 140, 50% find the company nice to work for. Taking the error margin at n=140/50% into account, the real answer lies between 42% and 58%.

400 respondents have evaluated company Y and of these 400, 50% finds the company nice to work for. Taking the error margin at n=400/50% into account, the real answer lies between 45% and 55%.

1200 respondents have evaluated company Z and of these 1200, 50% finds the company nice to work for. Taking into account the error margin at n=1200/50%, the real answer lies between 47% and 53%.

Therefore, the difference in error margin is very small between n=1200and n=400 evaluations per company (5% margin vs 3% margin at the most). As such it can be concluded that maximum 400 evaluations per company are sufficient in order to determine a reliable attractiveness per company.

In practice, this means that every company with an awareness over 35% will have max 400 respondents evaluating the company. Companies with an awareness below 35% will be evaluated by 140 to 400 people (depending on awareness).

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# human forward.

